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China Agri-Food-Tech Bootcamp 2021

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Startup Brochure



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AgroSustain agrosustain.ch

Olga Dubey Chief Executive Officer One-Stop-Shop Solution for Biological Plant Protection



aikemy aikemy.com

Agata Sroka Chief Executive Officer Low-Cost AI + Sensors to Boost Yield, Reduce Waste and Better Safety



Cormo cormo.ch

Stefan Grass Chief Executive Officer Sustainable Materials from Corn Straw



Embion Technologies embiontech.com

Georgios Savoglidis Founder, CEO, Board Director Catalyzing the Future of Nutrition



Nectariss nectariss.com

Richard Splivallo Co-Founder & CEO Novel Natural Flavors



SUIND suind.com

Michael Spori Co-founder and COO Empower Drone Manufacturers with Safety and Autonomy Solutions





SwissDeCode swissdecode.com

Joana Gomes Marketing Manager Rapid, On-site Certification of Food Authenticity and Quality









AgroSustain agrosustain.ch

Olga Dubey 首席执行官 提供植物保护生物技术的一站式解决方案



aikemy aikemy.com

Agata Sroka 首席执行官 增加产量、减少浪费、更加安全的低成本AI+传感器



Cormo cormo.ch

Stefan Grass 首席执行官 玉米秸秆转化为可持续材料



Embion Technologies embiontech.com

Georgios Savoglidis 创始人,首席执行官,董事 ^{驱动营养的未来}





Nectariss nectariss.com

Richard Splivallo 联合创始人&首席执行官 新型天然香料



SUIND suind.com

Michael Spori 联合创始人、首席运营官 为无人机制造商提供安全性、自主性解决方案





SwissDeCode swissdecode.com

Joana Gomes 市场部经理 快速开展现场食品防伪与质量认证







01



AgroSustain

One-Stop-Shop Solution for Biological Plant Protection

agrosustain.ch



Founded in: 2018 Funding Stage: Series A Funding Prospect: USD 15,000,000 Target Partners: Crops Store Retailers/ Distributors/ Producers Olga Dubey Chief Executive Officer olga.dubey@agrosustain.ch

Company Introduction

AgroSustain, a spin-off from the University of Lausanne, launched in May 2018 – a one-stop-shop solution for biological plant protection. We aim to reduce food waste and support organic food production by developing farm to fork solutions, like biological fungicides and coatings. Our products permit to maintain high food quality in the entire logistic chain.



Core Technology & Product/Solution

AgroSustain built two patent families to protect its first natural fungicides. Currently, it is in the process of filing four patents for its new pipeline of biological fungicides and biological coatings. AgroSustain initiated the certification process for its Active Ingredients and established highly effective product formulations when applied in the field, e.g. grapes. The biological coating of AgroSustain is currently undergoing efficacy studies with a number of the largest EU retailers and distributors.

China Market Expectation

Based on the International Agricultural Trade report (2020), China is the world's third-largest fresh fruit importer, with imports valued at \$8.6 billion in 2019. Consumers are increasingly aware of the health benefits and require high quality and chemical residue-free food. That opens significant opportunities for AgroSustain for market extension and provides additional value for food suppliers with new biological solutions that help fight food waste. AgroSustain is looking forward to identifying new partners to conduct certification of our products for the Chinese market and meeting early adopters, such as food producers/distributors and retailers to conduct pilot trials for validating the efficacy of our biological solutions.



AgroSustain

提供植物保护生物技术的一站式解决方案 agrosustain.ch



成立时间: 2018 融资阶段: A轮 融资前景: 15,000,000 美元 目标合作者: 农作物零售/ 经销/ 生产商 Olga Dubey 首席执行官 olga.dubey@agrosustain.ch

公司介绍

AgroSustain是瑞士洛桑大学的衍生企业,于2018年5月建立, 提供植物保护生物技术的一站式解决方案。该公司的目标是通过 开发从农场到餐桌的解决方案,如生物杀菌剂和生物涂层,达到 减少食物浪费、支持有机食品生产的目的。我们的产品可使食品 在物流链全程保持高质量。



核心技术与产品/方案

AgroSustain公司建立了两个专利体系来保护其研发的首批天然杀菌剂。目前,它正在为其新的生物杀菌 剂和生物涂层流水线申请四项专利。AgroSustain启动了其活性成分的认证程序,并建立了在葡萄栽培区 等田间应用时的高效产品配方。AgroSustain目前正在与部分欧盟最大的零售商和经销商就其生物涂层进 行功效研究。

中国市场预期

2020年国际农产品贸易报告显示,中国是全球第三大鲜果进口国,2019年进口额达86亿美元。消费者越来越重视健康问题,追求高品质和无化学残留的食品。这为AgroSustain提供了拓展市场的重要机会,并使拥有新型生物解决方案、可减少食品浪费的食品供应商获得了附加值。AgroSustain公司期待寻找新的合作伙伴,使我们的产品在中国市场获得认证,并与食品生产商、经销商和零售商等客户合作进行试点试验,以验证我们的生物解决方案的有效性。

aikemy

Low-Cost AI + Sensors to Boost Yield, Reduce Waste and Better Safety www.aikemy.com



Founded in: 2020 Funding Stage: Pre-A Funding Prospect: USD 90,000 Target Partners: Food e-commerce platforms / retail store chains / smart farming organization Agata Sroka CEO agata@aikemy.com

Company Introduction

Founded in Switzerland Aikemy's vision is to empower anyone to do real-time analytics of food and materials at ultra-low-cost to optimize their work, boost yield, reduce waste and improve safety conveniently. Often, to know critical data time-consuming and expensive laboratory tests are necessary. Too often, people in charge get only fragmented information.

At aikemy, we build a leading technology - AI and sensors - that lets you get the right data and answer complex questions quickly and make better data-driven decisions and operations.



aikemy

Core Technology & Product/Solution

We offer a 99% cost-cut pocket-sized device that can recognize the chemical composition.

aikemy can do:

- Rapid nutritional food value measurements (protein, fats, carbohydrates, sugars and more)

- Product quality checks, e.g., baby powder milk authentication, detection of antibiotics in meat, vegetable freshness, or fruit sweetness check

- In farming, a quick scan makes it possible to improve breeding, water control in leaves to avoid molds, pesticide residuals detection and optimization, soil characteristics monitoring, crop content measurements, harvest time determination, and final product QC/screening.

China Market Expectation

We are open to many ways of marketing our technology in China. From digital marketing, partnering with e-commerce platforms in China or with organizations working on smart farming or retail store chains, which will benefit from our both B2B and B2C offer.

aikemy

增加产量、减少浪费、更加安全的低成本AI + 传感器

aikemy.com



成立时间: 2020 融资阶段: Pre-A 融资前景: 90,000 美元 目标合作者: 食品电商平台、连锁零售店、智能农业组织 Agata Sroka 首席执行官 agata@aikemy.com

公司介绍

aikemy创立于瑞士,旨在让任何人都能以超低的成本对食品和材料进行实时分析,从而便捷地优化他们的工作、提高产量、减少浪费并提高安全性。通常,为了了解关键数据,需要进行耗时且昂贵的实验室测试。而负责人往往得到的只是零散的信息。在aikemy,我们打造了一项领先的技术,即人工智能和传感器,让您能够快速获得正确的数据并回答复杂的问题,基于数据实现更好的决策和运营。



aikemy

核心技术与产品/方案

我们提供一款可节约99%成本的袖珍设备,可以识别化学成分。

aikemy 可做到如下几点:

- 快速测量食品营养价值 (蛋白质、脂肪、碳水化合物、糖类等)。

- 产品质量检查, 如: 婴儿奶粉鉴定、肉类抗生素检测、蔬菜新鲜度或水果甜度检查等。

 在农业方面,通过快速扫描,可以改善育种、调控叶片需水以避免霉变、检测和优化农药残留、监测土壤特性、 测定作物含量、测定收获时间、并进行成品质检/筛选。

中国市场预期

我们愿在中国通过多种方式推广我们的技术,如:数字营销,与中国的电子商务平台合作,或与从事智能农业的组织或连锁零售店合作。这些合作方都将从我们的B2B和B2C服务中受益。

Cormo

Sustainable Materials from Corn Straw cormo.ch





Founded in: 2015 Funding Stage: Series A Target Partners: Mushroom Producer/ Peat Provider/ Maize Farms Stefan Grass Chief Executive Officer sg@cormo.ch

Company Introduction

Cormo is a specialized producer of sustainable industrial raw materials. Cormo developed a patented process for production of the peat substitute TEFA and the plant foam BABS from maize stems. It owns an industrial production facility in France, supplies first customers and cooperates with a renowned industrial plant supplier. Process patents have been granted in Europe, the USA and China.



Core Technology & Product/Solution

Cormo developed TEFA, the first replacement for black peat, a scarcely available and expensive fossil resource. It can be used as mushroom casing which is indispensable for mushroom production. TEFA is produced in a proprietary process utilising corn straw, an unused and sustainable residue from grain maize production. Replacing black peat with TEFA results in higher mushroom yield at excellent quality while reducing the carbon footprint by 90%. TEFA is economically attractive and offers many benefits: Reduction of CO2-emissions, preservation of wetlands (both through substitution of peat), income in rural areas, and more. Additional products with industrial applications are in the pipeline: BABS construction materials (a blend of BABS with mineral components with outstanding insulation properties) and BABS filter materials (impregnated BABS with properties like activated carbon).

China Market Expectation

The Chinese mushroom industry is growing rapidly and has a high demand for black peat. As production is being consolidated and professionalised, this is the perfect time for our peat substitute TEFA. The products based on BABS also offer excellent business opportunities in China.

Cormo is looking for cooperation partners to enter the Chinese market: Peat consuming companies (such as mushroom producers), and large agricultural companies with sales capacities in the construction and the animal production industries.

Cormo



玉米秸秆转化为可持续材料 cormo.ch



成立时间: 2015 融资阶段: A轮 目标合作者: 菌菇生产商/ 泥炭供应商/ 玉米农场 Stefan Grass 首席执行官 sg@cormo.ch

公司介绍

Cormo是一家专业生产可持续工业原料的公司。 Cormo公司 开发了一种专利工艺,可用玉米秸秆生产泥炭替代品TEFA和植物泡沫BABS。公司在法国拥有一个工业生产设施,已开始为首 批客户供货,并与一家著名的工业用植物供应商合作。公司已 在欧洲、美国和中国获得工艺专利。



核心技术与产品/方案 —

Cormo研发出了TEFA材料,是首个可替代黑泥炭这种稀缺且昂贵的化石资源的产品,用作菌菇生产必需的覆土材料。TEFA是通过专利工艺,将玉米秸秆这玉米种植后未被利用的、可持续发展的废弃材料转化 而成的。用TEFA代替黑泥炭可提高菌菇产量和质量,同时减少90%的碳足迹。

TEA具有经济优势,并提供了诸多其它益处:减少二氧化碳排放、通过替代泥炭保护湿地、增加农村居 民收入等。

其他的工业应用产品也在筹备中,如:BABS建筑材料(BABS与矿物成分的混合物,具有出色的隔热性能)和BABS过滤材料(浸渍BABS使其具有活性炭等特性)。

中国市场预期

中国菌菇产业发展迅速,对黑泥炭需求量大。随着生产的发展和专业化,我公司的泥炭替代品TEA迎来 了最佳时机。基于BABS的各产品也在中国拥有极好的商业机会。

Cormo公司正在寻找进入中国市场的合作伙伴: 泥炭消费企业(如菌菇生产商),以及在建筑业和畜牧 业具有销售能力的大型农业公司。

Embion Technologies

Catalyzing the Future of Nutrition **embiontech.com**





Founded in: 2016 Funding Stage: Series A Funding Prospect: USD 10,000,000 Target Partners: Animal Feed Producers/ Livestock Farms Georgios Savoglidis Founder, CEO& Board Director gsavoglidis@embiontech.com

Company Introduction

Embion Technologies, a biotechnology spin-off of the Swiss Federal Institute of Technology in Lausanne (EPFL) founded in 2016, aims to disrupt the food, feed and chemicals sectors by enabling the production of specialty and commodity products for these markets from renewable resources through its unique, infinitely scalable, platform processing technology. We innovate with brilliant plant-based technologies to customize unique nutrition at exceptional speed.



Core Technology & Product/Solution

Our platform technology allows the full expression of the potential of underutilized plant biomass. It is based on our proprietary process and catalysts that allow selective hydrolysis of natural, nutritional macromolecules found in plants, microorganisms and other sources of nutrients into highly bioavailable oligomers in a targeted and efficient way. The catalyst itself is fully recoverable for multiple cycles of use.

Our process is simple, cost efficient and allows rapid scale up and implementation. Our products have higher functionality, as exemplified by our first commercial product, Prembion, a complex prebiotic solution for the animal feed market.

Our rapid prototyping platform allows high speed innovation with consistent success in many sectors, including but not limited to nutrition, pharma APIs, cosmetics and platform chemicals.

China Market Expectation

We see great potential in the China market as it is highly innovative, with many first adopters in the nutrition sector as well as world-class manufacturing capabilities.

We are open to discuss four avenues of development: 1) Direct sales of our finished products 2) Innovation & new product development 3) Manufacturing partnerships 4) Sourcing agreements for feedstock.

Embion Technologies



驱动营养的未来 embiontech.com



成立时间: 2016 融资阶段: A轮 融资前景: 10,000,000 美元 目标合作者: 动物饲料生产商/ 畜牧场 Georgios Savoglidis 创始人,首席执行官&董事 gsavoglidis@embiontech.com

公司介绍

创建于2016年的Embion Technologies是一家衍生于洛桑联 邦理工学院的生物科技企业。旨在通过独特的、可无限扩展的 平台加工技术,利用可再生资源,高效生产特种和大宗产品, 为食品,饲料以及化工行业带来颠覆性的解决方案。通过基于 植物的创新技术,我们可以为用户高效快速地定制独特的营养 产品。



核心技术与产品/方案

我们的平台技术可充分挖掘未被充分利用的生物质的潜力。基于专有工艺和催化剂,我们的技术精确高效 地让植物、微生物和其他营养源中的天然营养大分子选择性水解成高生物利用度的低聚物。而催化剂本身 可完全回收,多次使用。

我们的工艺简单、成本高效,利于快速扩展实施。产品功能卓越,例如我们第一款投入商用的产品, Premibion,是一种供应给动物饲料市场的合成益生元解决方案。

我们的快速样品原型平台便于高速创新,在众多领域均可获得成功,包括但不限于营养、制药原料药、化 妆品和平台化学品。

中国市场预期

我们认为中国市场蕴藏巨大潜力,因为其极具创新性,而且,营养行业不乏愿意率先采用新技术的企业, 以及世界一流的制造能力。

我们意就如下四种开发模式开展讨论:1)直接销售成品2)创新和新产品开发3)制造合作4)原料采购协议。

Nectariss

Novel Natural Flavors nectariss.com





Founded in: 2017 Funding Stage: Seed Funding Prospect: USD 1,000,000 Target Partners: Import Distributors/ Supermarket Chains/ Specialty Chops Richard Splivallo Co-Founder & CEO info@nectariss.com

Company Introduction

Nectariss is an authentic flavor company that intends to make an impact in the specialty food market by developing sustainable food with novel natural flavors through its patent backed-technology. Our company has developed the Nectariss Method, a patent-backed fermentation technology able to generate novel and natural flavors in all kinds of food.



Core Technology & Product/Solution

Products ready to market include edible oils with genuine truffle aromas that have been judged by existing customers as wonderful and of better quality than competing products. Nectariss markets these authentic truffle flavors as concentrates targeting wholesalers (B2B market) and also as Single Origin Truffle Oils targeting end consumers (B2C market). Other products in the pipeline of Nectariss include innovative food and flavors generated through the Nectariss Method. Through our technology, we are the first ones on the market offering genuine and natural truffle flavors obtained from real truffles.

China Market Expectation

Our technology could also be applied to produce natural truffle flavors from Chinese truffles, and this could have potential application in the Chinese food market. We hope to touch base with local customers and suppliers, including supermarket chains, specialty shops selling EU products in China and start negotiations regarding potential collaborations. As China is currently the largest e-commerce market in the world, we also expect to understand the operation process of e-commerce platform for imported food products in China.

Nectariss 新型天然香料 nectariss.com





成立时间: 2017 融资阶段: 种子轮 融资前景: 1,000,000 美元 目标合作者: 进口经销商/连锁超市/特产店 Richard Splivallo 联合创始人&首席执行官 info@nectariss.com

公司介绍

Nectariss公司生产天然香精,旨在通过其专利技术,开发新型 具有天然风味的可持续食品,从而在特产食品市场上产生影响 。本公司已开发出Nectariss方法,这是一种专利发酵技术,能 够在各种食品中产出新颖的天然香味。



核心技术与产品/方案-

可即刻投入市场的产品包括具有纯正松露香味的食用油,现有客户认为其比同类产品更优质美味。Nectariss公司将这些纯正松露香精作为面向批发商的浓缩物(B2B市场)和面向终端消费者的单一产地松露 油(B2C市场)进行销售。

Nectariss正在开发的其他产品包括通过Nectariss方法生产的创新食品和香精。通过本公司技术,我司是 市场上首个提供从真正的松露中提取纯正天然的松露风味香料的公司。

中国市场预期

我们的技术还可以用于从中国松露中生产天然松露香料,这在中国食品市场上具有应用潜力。我们希望与 当地的消费者和供应商建立联系,包括在中国销售欧盟产品的连锁超市、特产店,并就合作开展商讨。鉴 于中国是全球最大的电商市场,我们也期望了解中国进口食品电商平台的运作流程。

SUIND

Empowering Drone Manufacturers with Safety and Autonomy Solutions

suind.com





Founded in: 2020 Funding Stage: Series A Funding Prospect: USD 600,000 Target Partners: Manufacturers of Agricultural and other Commercial Drones Michael Spori Co-founder and COO michael@suind.com

Company Introduction

The purpose of SUIND is to empower drone manufacturers to build industry-leading solutions. We provide a comprehensive and customizable software suite that meets clients' and regulators' challenging safety and autonomy demands. The core components of our suite include advanced obstacle avoidance, precise navigation, and safe landing features. Our team has extensive expertise in computer vision, SLAM, motion planning and Al.



Core Technology & Product/Solution

While our systems will eventually benefit almost any commercial drone, our focus in this stage lies on agricultural drones. An example of a recent project is a vision-based navigation and obstacle avoidance system built for a crop-spraying drone.

Compared to similar solutions, our USP is the combination of the most critical safety features in a single safety suite that can easily be integrated into a drone. It only requires the manufacturer to install limited and lightweight off-the-shelf hardware, making it suitable for almost any drone operation. Without our solution, a drone manufacturer must rely on less comprehensive systems, on heavier solutions that severely limit payload capacities, or on developing a system on their own from scratch.

China Market Expectation

We have recently started expanding to Asia, namely Taiwan, India, and Sri Lanka. Naturally, the next step for us is now to validate the Chinese market. Not only is China home to more commercial drones than any other Asian country, but also an impressive number of drone manufacturers, our potential clients, are based there. The estimated number of agricultural drones in China was 40'000 in 2020. Based on our experience, 75% of such commercial drones would be able to benefit from carrying a SUIND system.

SUIND

为无人机制造商提供安全性、自主性解决方案 suind.com





成立时间: 2020 融资阶段: A轮 融资前景: 600,000 美元 目标合作者: 农用及其它商用无人机制造商 Michael Spori 联合创始人&首席运营官 michael@suind.com

公司介绍

SUIND旨在帮助无人机制造商打造行业领先的解决方案。我们 提供综合可定制的软件套件,以满足客户和监管机构对安全性 和自主性的高标准要求。该套件的核心组件包括高级避障、精 确导航和安全着陆功能。本公司团队在计算机视觉、SLAM(同步定位与建图)、运动规划和人工智能方面拥有丰富的专业 知识。



核心技术与产品/方案 -

虽然我们的系统最终将可以应用在几乎所有的商用无人机,但现阶段我们的重点是农用无人机。以最近项 目为例,我们开发了为农作物喷洒无人机打造的基于视觉的导航和避障系统。

与同类解决方案相比,我们的产品卖点是其将最关键的安全功能全部结合在单一安全套件中,可以轻松地 装载到无人机上。如果不用我司的解决方案,无人机制造商将不得不依赖综合性较差,且重量大的系统, 这将严重限制无人机的有效载荷能力,甚至还需要重新开发一个新系统。

中国市场预期 -

近期,我们已开始拓展亚洲市场,包括台湾、印度和斯里兰卡。我们的下一步目标是扎根中国市场,因为中国不仅拥有比其他亚洲国家更多的商用无人机,同时还是大量的无人机制造商,即我们的潜在客户的总部所在地。据估计,2020年中国的农用无人机数量为4万架。根据我们的经验,75%的商用无人机都能从搭载SUIND系统中获益。

SwissDeCode

Rapid, On-site Certification of Food Authenticity and Quality

swissdecode.com





Founded in: 2016 Funding Stage: Series A Funding Prospect: USD 13,000,000 Target Partners: Food Producers/ Distributors/ Government Agencies Joana Gomes Marketing Manager joana.gomes@swissdecode.com

Company Introduction

SwissDeCode is at the forefront of food quality, authentication and compliance, offering a variety of DNA detection solutions to help boost confidence in the entire food supply chain. We help companies in different parts of the food supply chain to detect food contamination and adulteration earlier, avoid food recalls and improve the trust of customers in their products. SwissDeCode has been selected as one of the Top 100 startups in Switzerland (2019 and 2020) and was listed in the FoodTech 500 (2019 and 2020), a ranking of global top innovators and disruptors in the FoodTech industry.



Core Technology & Product/Solution

SwissDeCode's technology uses the reliability of laboratory methods in a much simpler analysis process: our reagents change colour in the presence of a specific DNA sequence.

The BEAMitup is our on site DNA testing device which delivers the precision of DNA testing from the laboratory to onsite locations, without requiring technical personnel. It consists of a cloud-based platform and a device that is intalled at the customer facilities. An operator will take a sample and insert it in the device. The sample will be analyzed and rapid, certified results are provided, regarding food composition, adulterants and contaminants. The signal generated by the detection phase is sent to our private cloud, and is analysed by our server for presence of the targeted DNA. We can detect results within 30 minutes in most cases and we generate a digital certificate that is sent electronically to our customers. The BEAMitup system uses different types of samples, such as swabs, liquids, powder or solids, to detect different issues, such as SARS-CoV-2 and other viruses, GMO, cross-contamination, ingredient fraud, etc. It can be adapted to the specific requirements of the customer.

China Market Expectation

SwissDeCode aims to help Chinese companies to improve the eficiency of their quality control processes, by focusing on specific food quality issues in the Chinese market.

SwissDeCode is targeting companies in the complete value chain from food production to distribution and compliance. The key customers are in the B2B market:

- · Food producers & processors (including ingredient companies & farms)
- · Food distributors & retailers;
- · Government agencies that exercise control & enforce compliance.

SwissDeCode

快速开展现场食品防伪与质量认证 swissdecode.com



成立时间: 2016 融资阶段: Series A 融资前景: 13,000,000 美元 目标合作伙伴: 食品生产商/ 经销商/ 政府机构 Joana Gomes 市场部经理 joana.gomes@swissdecode.com

公司介绍

SwissDeCode公司处于食品质量、认证和合规性的最前沿,提供 多种DNA检测解决方案,帮助提升整个食品供应链的信心。 我们帮助食品供应链不同环节的企业更早发现食品污染和掺假,避 免食品召回,提高客户的产品信任度。 SwissDeCode入选瑞士100强初创企业(2019年和2020年), 并入选全球食品科技500强(2019年和2020年)排行榜,该榜单 评选了世界范围内食品科技行业的顶级创新者和颠覆者。



核心技术与产品/方案

SwissDeCode的技术使用了可靠的实验室方法和更简单的分析过程:试剂在特定的DNA序列存在的情况下会变色。

BEAMitup是我们的现场DNA测试设备,它可以在现场提供无异于实验室DNA测试的精确度,而不需要 技术人员在场。该设备由一个云端平台和一个安装在客户设施上的设备组成,操作人员采集样本并将其插 入设备中即可。设备将对样本进行分析,并提供关于食品成分、掺杂物和污染物的快速认证结果。检测阶 段产生的信号被发送到我公司的专属云端,并由我们的服务器分析是否存在目标DNA。在多数情况下, 我们可在30分钟内得出检测结果,并生成一个数字证书,以电子版发送给客户。

BEAMitup系统使用不同类型的样本,如棉签采样、液体、粉末或固体,来检测不同的对象,如 SARSGoV-2和其它病毒、转基因生物、交叉污染、成分作假等。该系统可根据客户的具体要求进行调 整。

中国市场预期

SwissDeCode旨在帮助中国企业提高质控流程的效率,关注中国市场的具体食品质量问题。

SwissDeCode的目标客户是从食品生产到分销和合规的整个价值链中的企业。主要客户来自B2B市场:

- ·食品生产商和加工商(包括配料公司和农场);
- · 食品经销商和零售商;
- ·负责监管和合规执行的政府机构。



Organizers



Schweizerische Eidgenossenschaft

Innosuisse – Swiss Innovation Agency

Confédération suisse Confederazione Svizzera

Confederaziun svizra

Swiss Confederation

Swissnex in China | swissnex.org/china

Swissnex in China is the Science Consulate of Switzerland in China. As part of the Swissnex global network, we connect Switzerland and China in science, research, education and innovation. Our mission is to support the outreach and active engagement of our partners in the international exchange of knowledge, ideas and talent. The five main Swissnex locations are established in some of the world's most innovative regions: Boston, Brazil, China, India and San Francisco. Swissnex is an initiative of the State Secretariat for Education, Research and Innovation of Switzerland and is part of the Swiss Confederation's network abroad managed by the Federal Department of Foreign Affairs.

Innosuisse | innosuisse.ch

Innosuisse is the Swiss Agency for Innovation support. It fosters science-based innovation in the interests of business and society. Through financial resources, consultancy and networks, it promotes the emergence of economic performance from scientific research. Innosuisse also supports startups and people interested in starting a business, promotes the internationalization of young and established companies and stimulates the transfer of knowledge and technologies.

Partners



PLUGANDPLAY CHINA

CCPIT | ccpit-henan.org

Henan province, origin of Ancient Chinese civilization, located in the mid China, with a population of more than 107 millions and GDP contribution of \$800 billions (ranked 5th in year 2020) is the biggest Agricultural Province, strong in Agriculture and Food processing industries. The total value of import and export is 571 billions RMB and the actual use of foreign direct investment is 18 billion US dollars(year 2019).

Plug and Play China | pnpchina.com

Plug and Play initiated its exploration in food and agriculture area since 2017. Plug and Play currently have innovation cooperation with global corporate clients. It launched Food and Agtech vertical in early 2020, and has collaborated with National Innovation Center for Modern AgTech (Nanjing) since April 2020. Through this platform, Plug and Play offer innovation service to corporate clients such as BASF, Bayer, CJ Group, RICH'S, Mondelez. Plug and Play China Food and Agtech focuses on AgTech, FoodTech, New Retail/Consumers, Food-Agri Supply Chain technologies area that are revolutionizing the Food and Agtech industry.



V-Next of Shenzhen Stock Exchange | v-next.cn

V-Next is a digital, inclusive, and knowledge-based pitching platform which is designed to solve the information asymmetry and inefficiency in PE/VC market as well as the M&A market. By sharing financing and investment info, organizing pitching events etc., V-Next is committed to providing efficient, convenient, high-quality and diversified pitching services. Til now, V-Next service network has covered 45 countries & regions around the world.

组织方



Schweizerische Eidgenossenschaft

Innosuisse – Swiss Innovation Agency

Confédération suisse Confederazione Svizzera

Confederaziun svizra

Swiss Confederation

瑞士科技文化中心 | swissnex.org/china

瑞士联邦政府科技文化中心(Swissnex in China)为瑞士驻华科学领事馆 ,是连结中瑞两国教育、研究和创新的桥梁,致力于支持其合作伙伴积极 拓展和参与全球范围内的知识、理念和人才交流。Swissnex全球网络分布 于中国、巴西、美国波士顿、旧金山和印度五个全球创新中心,并与全球 约二十家瑞士大使馆科学和技术处密切合作,旨在加强瑞士作为全球领先 创新国家的形象。Swissnex由瑞士联邦教育科研与创新国务秘书处发起, 为由瑞士联邦外交部管理的瑞士联邦政府驻外机构之一。

瑞士创新署 | innosuisse.ch

瑞士创新署(Innosuisse)是瑞士官方创新促进机构,旨在鼓励科学创新,为企业和社会带来利益。依靠其财政资源、专业咨询和社会网络,推动科学研究成果实现经济效益。瑞士创新署还为初创企业和有创业想法的人士提供支持,助力初创及成熟企业的国际化进程,增进知识和技术转移。

合作方



中国国际贸易促进委员会河南省委员会 | ccpit-henan.org

河南省是中国华夏文明的发源地,地处中国中部,人口约1.07亿。国内生产总值高达8000亿美元(2020年排名全国第五),作为农业大省,河南的农业和食品加工业全国领先。进出口总值5710亿元人民币,实际使用外商直接投资180亿美元(2019年数据)。

PLUGANDPLAY CHINA

Plug and Play China | pnpchina.com

Plug and Play 对于食品与农业的探索始于 2017 年,目前在美国、巴西、 意大利、泰国、中国等地与全球企业客户进行创新合作。Plug and Play 中 国在 2020 年 4 月与南京国家农创园签署合作协议,双方将共建"国际农业 创新加速平台",在产业生态布局、招商引智、技术转移落地、并购投融资 等领域开展交流合作,并依托该平台项目,为巴斯夫、拜耳、韩国 CJ 集团 、唯益食品、亿滋中国等企业客户提供创新服务。Plug and Play 中国食品 与农业关注对行业产生巨大变革的技术焦点包括农业科技、食品科技、新 零售/新消费、食品农业供应链领域。



燧石星火V-Next | v-next.cn

燧石星火V-Next,即"深交所创新创业投融资服务平台",是由深交所发起 的跨境投融资服务平台。燧石星火V-Next的服务网络覆盖了全球45个国家 和地区,汇聚了境内外优质企业和创新资本,为中国及境外企业提供孵化 培育、跨境路演展示、私募股权融资、产业研究等全方位金融服务。